



Director of Fundraising South Shore, NS

Are you a seasoned fundraising professional with a passion for healthcare and community impact? The Health Services Foundation of the South Shore (HSF) is seeking an inspiring leader to join their team as the Director of Fundraising. This is a unique opportunity to build on the recent success of the Brighter Days capital campaign and make a significant difference in the lives of community members by supporting essential health services within South Shore Regional and Fishermen's Memorial Hospitals.

About the Health Services Foundation of the South Shore:

The Health Services Foundation of the South Shore is dedicated to enhancing rural healthcare with the support of a dedicated community and a forward thinking Board. Guided by values of accountability, professionalism, collaboration, community-centric innovation, compassion, stewardship, inclusivity, continuous improvement, and integrity, HSF is looking for a leader who excels in these areas.

The Role:

Step into a deeply impactful role where you will be the driving force behind increasing annual revenues and advancing the Foundation's mission. Reporting to the Executive Director, you will collaborate with the Board of Directors, corporate and community leaders, volunteers, and staff to implement innovative fundraising strategies. In this role, you will develop and execute the annual fundraising plan, identify new revenue streams, manage major gift prospects, and build lasting donor relationships. Your efforts will cultivate a culture of philanthropy within HSF's associated hospitals, ensuring comprehensive donor stewardship.

Why Join the Health Services Foundation of the South Shore?

Joining the Health Services Foundation of the South Shore means more than just a job—it's an opportunity to make a meaningful impact on healthcare in the community and the province. We are looking for a candidate with at least ten years of proven fundraising success, preferably in healthcare. Expertise in major gifts, annual giving, planned gifts, and special events is essential. With strong communication, leadership, and organizational skills, you will thrive in our collaborative and inclusive work environment. You'll be part of a dedicated team committed to excellence and innovation, with plenty of opportunities for professional development and growth.

Join the Health Services Foundation in their mission to enhance healthcare services for the South Shore community.

To learn more about the Health Services Foundation of the South Shore, please visit:

<https://www.healthservicesfoundation.ca/>

Please submit your resume online by clicking "Apply." For more information, contact Thomas Martin confidentially at tmartin@facetconnect.com. If you need accommodation during the selection process, please let us know.



We believe in employment equity, welcoming individuals from all backgrounds. We encourage applications from the following under-represented groups to self-identify in their resume or cover letter: Indigenous persons, racially visible persons, persons with a disability, women, and persons of a minority sexual orientation and/or gender identity.

Facet is a recruitment firm with an unshakeable belief that change is a good thing. People are not only our purpose, they are also our passion. Facet was created to recruit talented, established professionals who aspire to lead organizations. We are inspired by these individuals and believe they are at the core of building purpose-driven, dynamic, and forward-thinking workplaces.